

The BOSS Method Questionnaire

We hope that this questionnaire helps you feel empowered and excited about your future in RV park investing.

Be as honest and open as you can. The more you are honest the more I can help.

1. What are your goals and dreams for investing in RV parks? We want to help you create a roadmap towards your ideal future! By sharing your dreams, we can work together to achieve them.

Goals: To have money saved within a trust for our son and fiance when we are no longer here. They both have cognitive disabilities, \$1800 a month for them to live on a month is not enough to survive in our current economy. We want to make sure they are taken care of and do not need to depend on others.

Also, become a first time home buyer.

2. Have you invested in any other types of real estate before? If so, please describe your experience. We want to understand your prior real estate investments to see how it could apply to RV park investing.

No experience in real estate.

3. What kind of experience do you have with RV parks, if any? We'd love to know if you've ever stayed at an RV park, and if so, what your experience was like. This will give us a better idea of your understanding of the RV park market.

When our children were younger, we would come home on a friday, decide to load the car/truck and head to the campground/RV park. We love camping, and recently sold our RV during covid. We would go rafting, tubing, horseback riders, have a great time being together and enjoying each other.

4. What is your budget for RV park investments? This will help us understand what type of investments are feasible for you, and how we can maximize your returns.

We do not have any money saved, live day to day.

5. How much time are you willing to commit to this investment? We want to ensure that we set realistic expectations for the amount of time needed to make a successful RV park investment.

We could spend approx. 10-15 hours a week researching. We would even go as far as doing some of the construction at the site to get it up and running. As my husband and I both have a construction background.

6. Are you planning to invest in RV parks as an individual or as part of a group or partnership? Knowing your investment strategy will help us tailor our advice to your specific needs.

Neither one would work for us

7. How important is it to you to have a passive investment versus an active role in managing the RV park? Depending on your preference, we can suggest opportunities that suit your needs.

We still need to work our daily jobs, so an active role would not work for us. We would like to check the site quarterly to make sure site(s) and attracting and things are running at the best performance as possible.

8. What are your expectations for returns on your investment? We want to ensure that your goals align with realistic market expectations.

Any at this point, I'm sure it will change once we get our feet wet and we are up and running.

9. How do you plan to finance your RV park investment? Knowing your financing strategy will help us give you tailored advice.

Investors

10. Are you open to investing in RV parks outside of your local area or state? This will help us understand how far you're willing to venture for investment opportunities.

Sure, but we would like to open some sites in Las Vegas and Colorado if able.

11. Are you married or in a committed relationship? If so, how does your spouse or partner feel about this investment? We want to ensure that your family is supportive of your investment goals.

Married 32 years, we both are very excited and looking forward to this new chapter of our lives.

12. What kind of support system do you have in place to help you with this investment, if any? It's important to have a strong support system in place for any investment.

We support each other a 100%

13. What kind of work do you currently do? Are you self-employed or do you have a W2 job? We want to understand your current work situation to provide tailored investment advice.

Shar Maes-Purchasing Manager for a luxury home builder here in Las Vegas, NV., 24 years experience.

Mel Maes Jr.-Class A CDL driver. Haul dirt for numerous construction sites. Also worked with numerous builders in Colorado. Pre-construction, mid and after.

14. Do you have any experience with property management or real estate investing?
Knowing your prior experience will help us gauge your level of knowledge and understanding.

None, but have done a lot of reading.

15. What is your timeline for making this investment? Understanding your timeline will help us plan out the necessary steps to make a successful RV park investment.

No rush, but ready to go.

By taking the time to answer these questions, you're already one step closer to achieving your investment goals!