

How to find RV park property owners and approach them when you're interested in purchasing their properties:

1. Call the RV Park and ask to speak to the owner.
(Yes it is often just that simple).
2. Look on Facebook and see if the owner is on the facebook page of the RV Park which often they are. I get in touch with nieces, cousin's children, whoever can get you in touch with the owner. Most owners are not trying to hide.
They are very accessible.
3. Look on the Website. Many times it will have the owner and their contact info right there on the site.

Now that we have gotten through the basics.

These are the more advanced techniques that you may use.

You can also pay for skip tracing services and that is common in a crowded market.

You don't need to do that.

Just stick with this for now and don't spend unnecessarily.

We are not in a crowded market.

We don't have to scramble for every single lead that exists like the multi family people do.

Online Property Records:

Visit the county assessor's or recorder's office website specific to the location where the RV park is located.

Look for an online property database or search tool provided by the county.

Search for the RV park property using its address or parcel number.

Obtain the property owner's name and contact information from the records.

Tax Assessment Websites:

Search for the tax assessment website specific to the region where the RV park is located.

Look for a property search option on the website.

Enter the address or parcel number of the RV park property to access ownership details.

Note down the property owner's name and contact information from the records.

Online Property Search Engines:

Check local directories or online white pages for contact information of property owners.

Look for the owner's name using the address of the RV park or the general vicinity.

Note down the owner's contact information if available.

Research and Networking:

Join RV park or real estate investment forums and communities online.

Engage in discussions and seek advice from experienced RV park investors.

Network with professionals in the industry, such as brokers, or property managers.

Attend local real estate or RV park investment events to connect with potential sellers or industry experts who may have leads on available properties.