

Prepare a Script or Outline:

Before contacting the property owner, prepare a script or outline of what you want to say to ensure you cover all the necessary points.

Introduce yourself and mention your interest in purchasing an RV park.

Explain why you are interested in their specific property.

Inquire if they would be open to discussing a potential sale.

Professional and Polite Communication:

When making initial contact, use professional and polite language.

Clearly state your purpose for calling or emailing and express your genuine interest in their property.

Be prepared to answer questions about yourself, your investment goals, and your financial capabilities.

Respect Privacy and Local Regulations:

Ensure you respect the privacy of the property owner and adhere to local regulations when approaching them.

If contacting the owner by phone, avoid calling during inconvenient hours.

If using email or written communication, clearly state your purpose and provide your contact information for further correspondence.

Be Prepared for Different Responses:

Property owners may respond in various ways, such as showing interest, declining your offer, or requesting additional information.

Be prepared for negotiations, questions about your financial standing, and potential counteroffers.

Maintain a professional and respectful demeanor throughout the process, even if the owner is not interested in selling at the moment.

Remember, building relationships and trust with property owners is crucial when approaching them to discuss a potential sale. Take the time to understand their perspective and needs while demonstrating your sincerity as a potential buyer.