

RV Park Acquisition Discovery call

Intro

Hey there! My name is [Your Name],
and I saw your RV park, [RV Park Name], in [City, State].

And you're the owner, correct?

No: Can you connect me with the owner?

A phone number or email address?

Yes

I gotta say, It's got some fantastic amenities, and the location seems spot on for what I've been looking for.

Let them respond and tell you the awesome features.

I'm interested in buying an RV Park in that area.

Have you ever thought about selling your RV Park?

(NOT: "Do you want to sell your RV park"?)

They may not want to sell but they may have thought about it and now you're in a conversation).

Yes we thought about it but we never listed it with an agent.

Great, we can use an agent or not. I have a wonderful team of pros I have worked with before.

No: I understand, Do you think you may ever consider selling in the future?

I would love to hear more about your RV park and explore the possibility of me purchasing it.

Would you be against us chatting about that?

Let me hear your thoughts and answer any questions you may have about me or what I'm looking for.

And just so you know, I'm a serious buyer.

If we can find a win-win situation, I'm ready to make things happen.

Now, I totally get that selling a property is a big decision. I don't want to rush you or anything like that. But if you're open to the idea and want to discuss it further, I think it will be worth your time. And don't worry—I'll handle everything professionally and keep everything confidential.

And I can send you paperwork signed by me that says I'll keep your records confidential.

If you're game, we can talk now or I can set up a time if you want a partner or spouse to sit in on the discussion.

Now you're in discovery

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